



# The Advisory and Business Process Experts for Life Sciences

Advising, building and operating from discovery to post-commercialization

Kinapse is a specialist advisory and managed service provider trusted by 19 of the top 25 pharmaceutical companies in the world, as well as some of the fastest-growing contenders, to design, build and operate critical business processes.

Our focus is providing advisory and business process outsourcing to the life sciences industry: our international team combines 540 life sciences Master's degrees and more than 4,000 years of industry experience. Our operations span North America, Europe and Asia.

## What we do

Our end-to-end business process services help clients deliver their products to patients faster and more efficiently. We specialize in transforming operational efficiency and flexibility, taking on post-approval tasks and industrializing them. This allows our clients to focus their resources on their strategic objectives and maximize revenues.

**We blend a personalized approach with repeatable solutions from years of best practice.**

## Advisory

Our Advisory services team supports the design and implementation of improvements or transformational changes to operating models across:

- R&D Operations
- Clinical Operations
- Drug Safety & Pharmacovigilance
- Quality & Compliance
- Regulatory Affairs
- Medical Affairs
- Market Access

**It is common for our clients to see 20% annual savings following operating model re-design.**





## Build & operate

We also help clients to implement our advice and deliver measurable improvements. We can do this by building customized solutions and tools, and by operating business-critical and regulated processes on our clients' behalf via an optimal blend of local and remote teams.

These services span:

- Regulatory Affairs
- Drug Safety & Pharmacovigilance
- Medical Writing
- Clinical Trial Transparency

Our record for delivering measurable improvements is strong - including savings of **30%** in license maintenance costs, and of over **\$2 million** in EMA 0070 regulation compliance via our automated redact360 document anonymization service for public disclosure of clinical studies.

## What sets us apart

- The life sciences industry is our sole focus.
- We work collaboratively with our clients, and offer an end-to-end service.
- Our unique Advise-Build-Operate model means we won't simply advise the best course of action: we can work with you to devise and deploy the right measures and tools - and operate these on your behalf.
- We provide unbiased means to measure the value and improvements we're adding, so you can demonstrate success.
- Our promise to go the extra mile is enshrined in our company ethos, to actively understand and own client challenges. It's why we have an unrivaled repeat business record: more than 80 per cent of our medical writing customers return.

## What our clients say

- *"The interaction with the team has been excellent. They are very committed, easy to work with, proactive and provide high quality deliverables."*
- *"They've really got the expertise - people who've actually been there, seen it, and done it."*
- *"The team is extremely skilled and they don't just churn out a standard solution. They have excellent communication and will always ask very intelligent questions."*



## Want to know more?

Contact us on **+44(0) 208 946 7600**  
or look us up at **[www.kinapse.com](http://www.kinapse.com)**