

# Essentials

## Rapid RIM deployment for small and mid-sized companies

Small companies don't have to settle for second-rate software. A state-of-the-art regulatory platform sets the foundation for rapid and agile growth by taking the pain out of regulatory management and empowering users to focus on good collaboration and great content development.

Early-stage companies typically have fewer resources, making long implementation cycles an extra challenge. Veeva RIM Essentials is an implementation methodology that helps smaller companies get up and running quickly

and efficiently, without sacrificing functionality or reliability of the full Veeva RIM platform.

Veeva RIM provides companies of all sizes with everything they need to track global registrations, plan submissions, archive submissions, and even publish to health authorities if needed. With Veeva RIM Essentials, small companies can be equipped with a foundation for future growth by using an always up-to-date, multitenant cloud solution that leverages best practices drawn from Veeva's 325+ RIM customers.

### Veeva Essentials

 Submissions

 Submissions Archive

 Submissions Publishing

INCLUDED

OPTIONAL

Veeva RIM Essentials is available for Submissions and Submissions Archive, with Submissions Publishing as an optional add-on. It is not available for Registrations or individual Veeva applications.

## Key Benefits with Essentials



### Greater user adoption

The Essentials approach is agile and thus overcomes common implementation challenges and increases user adoption from the start.



### Rapid deployment with immersive training

Once the SOW is signed and the project is staffed, customers are fully up-and-running within a matter of weeks. Users perform their real-world regulatory activities as part of the training process to make use of the system right away.



### Preloaded, flexible configuration

Leverage industry best practices from the beginning by using the same configurations adopted by industry peers. Default configurations are easily adapted to specific business needs.



### Prevalidated

Minimize software validation efforts by accepting Veeva's prevalidation solution (IQ/OQ and PQ).



### Full RIM capabilities

After implementation is complete, customers have the full breadth of capabilities offered by their Veeva RIM apps.



**Content  
Management**



**Submission  
Planning & Tracking**



**Submission  
Production**



**Health Authority  
Interactions**



**Archival and  
Viewing**



**Metrics and  
Reporting**

## White Glove Support

From planning and implementation through release management and process consulting, Veeva is committed to customer success and has a customer support model to reflect that.

- ✓ **Dedicated Project Manager**  
Every Essentials implementation is supported by a team of Veeva experts, led by a dedicated Project Manager, to guide the customer through the process. Our proven repeatable methodology, and deep domain expertise delivers an excellent implementation experience.
- ✓ **Planning**  
Veeva provides planning guidelines to customers, and the Project Manager will assist in creating the overall project schedule.
- ✓ **Configuration**  
All customers start with default configurations, though some tailoring is allowed during implementation. Customers are free to change their configurations at any point after implementation.
- ✓ **Validation**  
Customers accept Veeva's pre-validated solution during the implementation period, with support for additional change controls as needed.
- ✓ **Training**  
Veeva provides initial training for the core user team via Train-the-Trainer to allow customers to take over training on an ongoing basis.
- ✓ **Hypercare**  
Hypercare gives customers dedicated support for a short time immediately after the business goes live on RIM Essentials.
- ✓ **Ongoing Support**  
After Hypercare, customers transition to their Customer Success Representative and/or Managed Services. Ongoing support helps customers get the full value of available RIM features, as well as take advantage of the new and updated features as they are released. Veeva can provide configuration and/or business process services as needed.